



OVERVIEW

LS Networks is your Northwest Network Partner. Over the past 15 years, we have built and operated a reliable, powerful and ubiquitous fiber network that reaches into communities that other carriers don't touch. Not all needs are the same and with LS Networks, we can provide customized network design solutions for organizations that need optimal performance and the ability to evolve as their requirements change. On top of the fiber network, we can layer solutions such as our AspenUC hosted voice. LS Networks stands behind our services, delivering high-touch, quality customer experiences and support. We are local and here to serve your business needs to help you thrive, compete and grow.



KEY FEATURE AND DIFFERENTIATORS

It boils down to our expansive, dense fiber network and local support. We are able to create customized networks solutions reaching into rural communities throughout Oregon and Washington and provide unparalleled customer support to help businesses succeed in the competitive marketplace. When businesses choose to add-on our AspenUC hosted voice, they will benefit from an exceptional platform with outstanding Quality of Service as it rides on our fiber network.



LOCATIONS

921 SW Washington St
Portland, OR 97205

HQ in Portland, OR with several small remote offices in the Northwest

Currently no international locations



SERVICE OFFERINGS

TELECOM

Not quite ready for hosted voice? Save up to 40% by switching to LS Networks' SIP Trunking service.

DATA

LS Networks owns and operates one of the largest, most dense fiber networks throughout the northwest delivering reliable, symmetrical bandwidth.

COLOCATION

LS Networks offers multiple colocation facilities and has fiber connections into the leading data centers in the region.

UCAAS

AspenUC integrates Voice, Video Conferencing, IM, Email, Desktop and File Sharing, Team Status and much more. The results are big wins in enhanced collaboration, operational efficiency, customer satisfaction, productivity, and the bottom line.



IDEAL CUSTOMER PROFILE

The ideal customer for LS Networks is any Business, Government, Healthcare, Education or Municipality throughout the Pacific Northwest that is located in one of our On-Net buildings or falls within a designated Near-Net footprint. We have an aggressive build strategy and our desire is to keep as much business on our own fiber network as possible. This provides the best overall experience to the end-user and all parties involved. In some cases, when necessary, we will utilize one of our NNI connections to provide access loops for customers that fall outside of our footprint. Rural communities throughout Oregon and parts of Washington are especially prime areas for LS Networks. Relating specifically to AspenUC, the following are ideal prospects: Utilizing our fiber network; Aging, antiquated phone system; Growing rapidly, moving, opening new offices; Not on a contract; Unhappy with current provider; Change in management or personnel; Business Continuity concerns



QUALIFYING QUESTIONS

Are you currently experiencing any slow connection speeds with your Internet provider?

How is your business impacted by bogged down Internet or outages?

Some businesses are downsizing to become more profitable while others are expanding. Can you describe your plans for scaling in the next 1 to 2 years?

Do you have other locations or remote workers? If so, can you provide an overview of your current wide area network design?

Statistics show that about 60% of companies are embracing cloud technology within the next two years. How is your organization positioned for this migration in order to remain competitive?

With today's rapidly changing technology, what planning have you done for the upcoming obsolescence of your phone system?

With businesses becoming more customer-centric, how do you see using voice services to enhance your customers' experience?