



OVERVIEW

MetTel enables enterprise companies to easily deploy and manage its technology-driven voice, data, wireless and cloud solutions nationwide. With award-winning innovations and customer care, MetTel delivers all communications support within a fully managed service that simplifies operations, improves business efficiency and productivity, and reduces costs.



KEY FEATURE AND DIFFERENTIATORS

Cross-carrier Integrations & Wholesale Rates—Across wireline, mobility, network

Mobility—#1 wholesaler for AT&T, top 10 for Verizon, top 5 for Sprint

SD-WAN—Gartner's top-rated alternative WAN solution in recent Market Guide

Customer Service—5x Stevie Customer Service Award for telecom

Cloud Communication Portal—Unified, cross-carrier view into all connectivity related: billing, tickets, ordering and reporting

Consolidation—Streamlines the billing process by converting countless invoices, formats and bill dates into a single, uniform, monthly bill

Fully Managed Services—Customers can simplify their operations, improve their productivity and reduce their direct and indirect costs

IoT Single SIM—Searches and connects to the best network, worldwide: a MetTel exclusive

Universal Deployment Enrollment Program—Over the air, automated deployment applies customers' business rules and policies to their mobile devices

One of Nine carriers that was awarded GSA EIS \$50 billion contract



LOCATIONS

NYC

NYC

NJ

UTAH

WASHINGTON D.C.

Not applicable



SERVICE OFFERINGS

SDWAN

MetTel's SD-WAN combines MPLS, broadband internet circuits, and 4G-LTE to bring you a better network and give you optimal performance for demanding applications including real-time voice and video, all from one cloud-controlled branch device.

IOT

Our IoT Single SIM constantly searches for and connects to the strongest signal wherever you are in the world. With MetTel's Single SIM in your IoT device, you'll always be connected to the strongest signal.



IDEAL CUSTOMER PROFILE

SMBs and enterprises with many locations and many different carriers for voice, data, and mobility services—across all industries.

SMBs and enterprises looking to replace legacy telecommunication products



QUALIFYING QUESTIONS

Mobility

How many wireless carriers and mobile devices do you have?

How do you track and check mobile spending each month?

Do you have users traveling overseas?

SD-WAN

Are you currently using MPLS? Do you need more bandwidth?

How reliable is your MPLS today?

Are you experiencing multiple outages on your existing circuits?

Do you have mission-critical applications in the Cloud?

Are you using Office365, any plans for migrating in the future?

Are you using VoIP, Video or Unified Communications?

Do you have multiple office location across different states?

How are you currently addressing disaster recovery?