



OVERVIEW

Do you communicate with your customers? Are you concerned about their experience? Do you want to be available for them 24x7x365? NHC is THE Communications Stack Provider who can help you improve your customer's Customer Experience. We provide businesses with the complete Stack of communication tools so they can always be available for their customers. We stack up.. Do you Stack? Come stack with us!



KEY FEATURE AND DIFFERENTIATORS

As the nation's first Communications Stack Provider (CSP), we separate ourselves from the pack by being truly network agnostic, delivering cloud-native services anywhere in the country. We manage everything we deploy.. as a carrier, that's very unique. Most of our contemporaries have spent billions rolling a physical network so their support model suffers as a result of that overhead. NHC is focused on the end customer and partner experiences, so we put our money into 1st - our customer and partner support teams, all of which are domestic and PM focused., 2- into our product development. Our customers and partners expect the best, and they get the best from NHC.



LOCATIONS

Concord Massachusetts.

Concord, MA (HQ)
Rochester, NY
Fort Myers, FL

We're North America only.



SERVICE OFFERINGS

TELECOM

As a network aggregator, we have aggressive wholesale agreements established with VZ, ATT, Frontier, CenturyLink and local LECs, which allow us to resell their local copper and other legacy products. We aggregate the services and manage from order, deployment, MACd, repair and full invoice on our paper.

DATA

Any data transport, anywhere in the country. Fiber, Ethernet, broadband, cable, LTE, 5G, Fixed Wireless, Satellite... public or private. Anywhere in the country.

UCAAS

We have a very robust carrier-grade IP-voice network built out leveraging Metaswitch as our upstream appliance and software manufacturer. With redundant network appliances around the country, we deploy and support our desktop and mobile applications, in conjunction with Poly desktop phones, as well



IDEAL CUSTOMER PROFILE

Our customers are made up of all different sizes, verticals, and product-use profiles. There's really no "one customer profile" at NHC because of our Stack model. We've had a great deal of success with distributed multi-site customers who require a variety of services within the whole Stack. Verticals include Retail, Hospitality, Emergency Service, Education, Healthcare and Logistics. We've had a bunch of success in the SMB space with single site, single service/multi-service customers as well.



QUALIFYING QUESTIONS

- Do you want one invoice for all your services?
- Do you want a better customer experience?
- Do you want to provide your customers with a better customer experience?
- Do you want an on-ramp to the cloud?
- Do you want a service provider who says what they mean, and means what they say?

as full integrated Zoom collaboration.

SDWAN

We've partnered with market leader VMware to buy and deploy their VeloCloud product from our network.

SECAAS

Our Security offering is truly for any business and can integrate with any infrastructure. We have a Palo Alto and Alien Vault approach, both being fully integrated with our SDW service.

CCAAS

Our Contact Center is robust and will go toe to toe with any contemporary (NICEInContact, Five9's, Mitel, etc). Our service can run Over the Top (OTT) on any network, or it can be paired and deployed with our UCaaS solution. It's cost effective but rich in functionality and integrations.

MANAGED SERVICES

Managed Voice, Managed WAN, Managed Security, Managed Mobility and Managed CPE... all proactively managed with with a single pane view of how they're performing.